

Inside Sales for **DENMARK AND SWEDEN** (Remote from Portugal)

NZYTech

NZYTech is a privately owned fast growing international company which discovers, produces and supplies a wide range of solutions in the fields of Molecular Biology & Diagnostics, Enzymes & Proteins and enzymatic Assay Kits. As NZYTech continues to evolve globally, we aim to make the worldwide acquisition of NZYTech products and services a fast, easy and enjoyable experience for our customers, as well as to provide products that simplify, accelerate and improve your research and production settings.

What You'll do

@Inside Sales

- Lead generation and prospection within the assigned territory (Denmark, Sweden)
- Identify opportunities and drive efficient closings
- Promote cross- and up-selling on existing accounts
- Report activities on CRM (SalesForce)
- Work remotely (based in Portugal)

Who You Are

- MSc or PhD Life Sciences (Molecular Biology, Biochemistry, Biology, Biotechnology, etc) with previous experience in a Danish or Swedish lab.
- Experienced in Molecular Biology techniques as end-Point PCR, Reverse transcription, qPCR, Cloning, etc.
- Proficient in English, both written and spoken (mandatory)
- Proficient in Swedish, both written and spoken (preferable)
- Dynamic, with high sense of responsibility and autonomy

We offer

- Contract (Portuguese labor law) with NZYTech - 40 weekly hours
- Competitive compensation and benefits package

Applications (CV + Cover letter) must be submitted by email to applications@nzytech.com with the following subject "Inside Sales_2021A" until the 31st of March.